



PADEL TRAVEL
The perfect match.



PADEL TRAVEL COSTA DEL SOL

THE BEST Padel IN THE WORLD SERVED AT 15 DEGREES

TRAIN LIKE A PRO. ENJOY LIKE A KID

PADEL TRAVEL COSTA DEL SOL

THE BEST Padel IN THE WORLD SERVED AT 15 DEGREES

PADEL TRAVEL COSTA DEL SOL

TRAIN LIKE A PRO. ENJOY LIKE A KID

PADEL TRAVEL COSTA DEL SOL

PADEL inacua SHARK Padel inacua inacua ARK Padel

ABOUT US

What is Padel Travel?



WE ARE THE **ASPIRATIONAL EXPERIENCE
FOR EVERY PADEL PLAYER.**



ALESSANDRO DI STEFANO

“My dream was to create an International Sports Project that could be the ultimate destination for those who love to travel for their passion”.

CEO Padel Travel

We are focused on providing the world with the best Padel Coaching because we know, growing up outside Spain, how frustrated is not to have access to high quality Padel advice and feel that you are not improving.

We created Padel Travel to bridge the huge gap between what we can offer and what amateur players, from all around the world, can achieve in their own countries.

Today, we can proudly say that finally everyone, regardless of their age and level, can be trained by a Professional Coach, 365 days a year, in the Cradle of Padel.

Padel Travel is a family, and our driving mission is to make you a better player, have fun and feel at home.

Looking forward to welcoming you to the ultimate Padel Experience.



ABOUT US

Some insights that describe us

At Padel Travel, we specialize in curating unique journeys for padel enthusiasts, offering an unparalleled chance to train with the best coaches and athletes in the heart of Spain while indulging in a well-deserved getaway

2018

Year of foundation

8.000+

Players & Coaches trained

2 locations

Madrid & Malaga

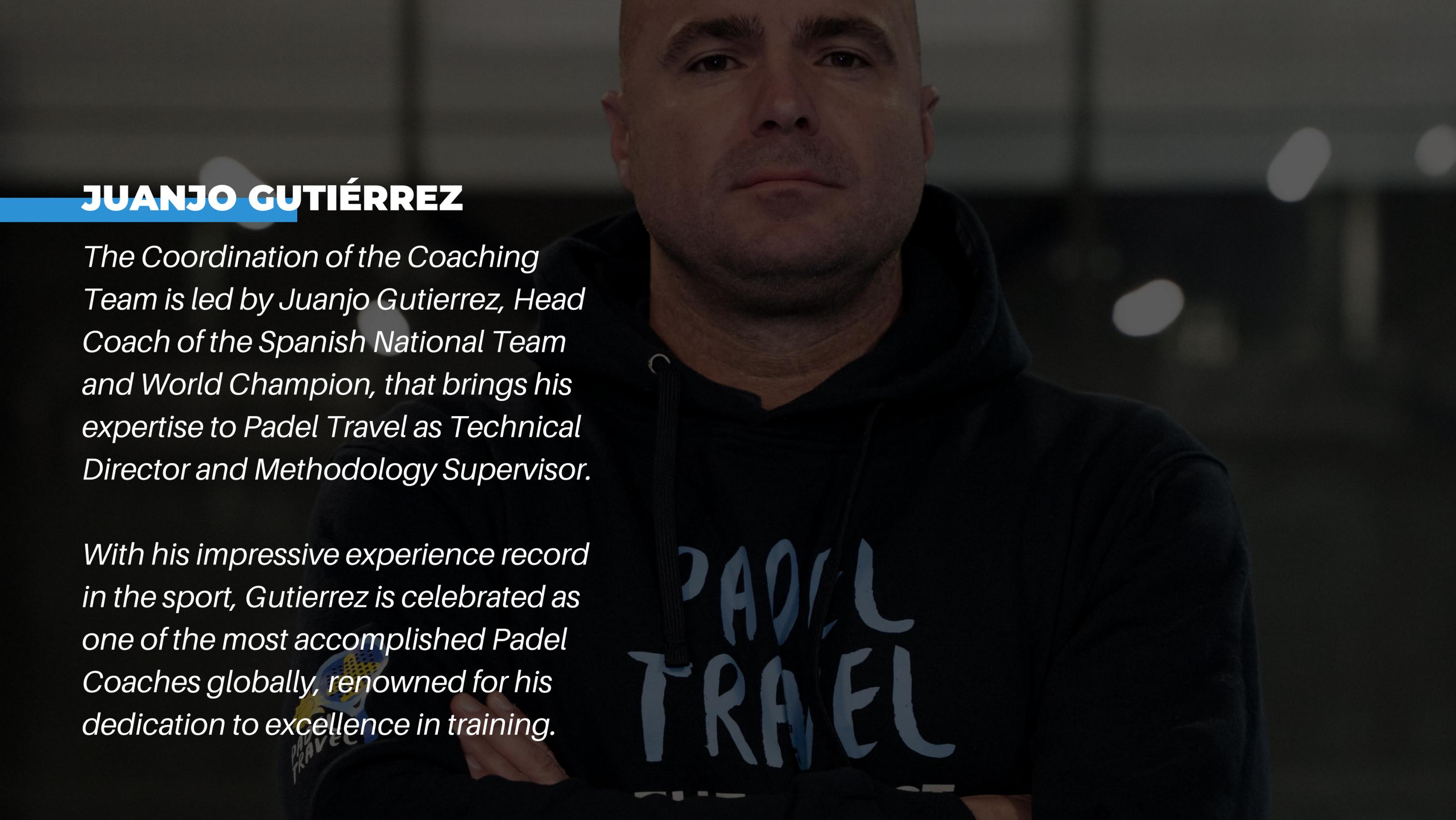
42

Client's Countries of origin



OUR COACHING TEAM

The best work with the Padel Travel methodology

A portrait of Juanjo Gutiérrez, a man with a shaved head and a serious expression, wearing a dark hoodie with "PADEL TRAVEL" printed on it. The background is dark and out of focus. A blue horizontal bar is positioned behind the name "JUANJO GUTIÉRREZ".

JUANJO GUTIÉRREZ

The Coordination of the Coaching Team is led by Juanjo Gutierrez, Head Coach of the Spanish National Team and World Champion, that brings his expertise to Padel Travel as Technical Director and Methodology Supervisor.

With his impressive experience record in the sport, Gutierrez is celebrated as one of the most accomplished Padel Coaches globally, renowned for his dedication to excellence in training.

WORLD CHAMPION TEAM



Working alongside our Team of Coaches, we ensure your Training Program is conducted under a professional methodology tailored 100% to your goals, needs and the time we have.

We are passionate about our work, at Padel Travel our daily mission is to help each player, regardless their level and age, overcome their limits. Everything can be trained. And everything can be improved!



JUANJO GUTIERREZ
PADEL TRAVEL DIRECTOR



Juanjo Gutierrez

Head Coach of Spain
Coach of many "Top 10"
World Champion



Uri Botello

10 years "Top 8" Pairs
Best Ranking Pairs #5
2x European Champion



Alejandro "el Mago" Sanz

Founding Father of Padel
Inventor of "La Dormilona"
World Champion



Iker Gala

Professional Coach
Professional Player



Yago de la Rica

Professional Coach
Pro Physical Trainer



Francisco Alameda

Head Coach of Malaga
Spanish Champion
Ranking #143



Luis Pozo

Professional Coach
Professional Player
Ranking #112



Lorena Vano

Professional Coach
Professional Player
Ranking #62



Antonio Rodriguez

Professional Coach
International Experiences
in Spain, Italy, Saudi
Arabia



Cristian Moya

Professional Coach
1st Category Player

PADEL TRAVEL COACHING TEAM

OUR TRAVEL SERVICES

We take care of everything, You focus on Padel



- **Travel agency:** We have insourced the services of a Travel Agency so you don't have to think about anything other than Padel, having fun and enjoying your time in Spain without worry.
- **Customer care** available **24/7**: a Padel Travel Designer follows you from the first contact until the end of your Experience.
- **Top destinations:** Malaga and Madrid, two of the most beautiful cities worldwide.



- Not just Padel: the best **tourist experiences** from Flamenco to Real Madrid Tickets.
- **Peace of Mind:** your comfort and safety are our top priorities. From arranging accommodation in reputable hotels to coordinating transportation.
- In action 365 days a year: **you decide** when to come.



*Gran Hotel
Miramar, Málaga*

TRUST, TRANSPARENCY AND CREDIBILITY



We have been awarded as the best Padel Experience according to the players themselves and rated as "**Excellent**" with an average of 4.8 out of 5 stars.

Read all the reviews! ([link](#))



average score
from +150 reviews

“

A **fantastic experience** and one I would thoroughly recommend to anyone and everyone who is interested in playing Padel abroad in sunny Spain. The **coaching team were excellent** and really helped improve my Padel game through creating a fun, engaging and social atmosphere.

Joel
United Kingdom

”

“

We had a great experience with Padel Travel. There was a good mix of training, competition and social events. Alessandro & Alberto were **always available** to help and we were with a lovely group of people who made us feel welcome. There were even a few free gifts included.

Susie
South Africa

”



PARTNER PROPOSAL
Win Win Business Opportunities

PADEL TRAVEL AND THE CLUB

Opportunities for the Club

- Unforgettable Club Trips
- Ultimate Coaching Development Days
- Win Win Affiliate Program
- Super Prizes for your Tournaments
- Professional Clinic at your Club



CLUB TRIPS EXPERIENCES

Group experiences

In an increasingly competitive sector, expanding the offer with different and attractive services is the key to your success.

Partnering with Padel Travel opens doors to exceptional group experiences that enhance **team dynamics** and **customer satisfaction**. Through tailored team-building activities and exclusive discounts, your club can foster stronger connections among employees and offer unparalleled value to customers. Experience the power of collaboration and elevate engagement and success for your club with Padel Travel.

- Promote Padel through **aspirational experiences** that increase the desire to practice it in your Club.
- Enhance customer experience, fostering **loyalty**.
- **Delight customers** with exclusive group discounts and packages.
- **Elevate team cohesion** with customized team-building activities.

Tailored Padel Trips

Loyalty

Exclusive discounts

Relationships

Delight customers

CLUB TRIPS EXPERIENCES - BRONZE



◆ *What it is included*

- 2 training sessions of 2 hours each with the PRO Coaching Team
- 1 Final Tournament vs. Spanish pairs
- Access to PRO Players' Training
- 2 nights in 3* Hotel, double room with breakfast
- 2 lunches at the Padel Club
- All transfers from/to Hotel-Padel Club
- Transfer from/to Airport - Hotel
- Welcome Pack
- 2 dedicated Staff Members during the entire stay, for any need
- Special discounts on Padel Products and Center Services

◆ *What it is NOT included*

- Dinners
- Flights from/to the origin destination

*Special Club Price.

The Padel Trip is 100% tailored to your preferences and needs

◆ *Info & Upgrade*

- Package for a minimum of 8 Players
- Program can be carried out 365 days a year
- The price may increase up to 10% in high season
- Optional:
 - Upgrade to 4* or 5* Hotels
 - Private Room or Triple Room
 - Extend the Program to higher number of days / training hours
 - Private Classes
 - Tourist Experiences
 - Comprehensive Travel Insurance

3 DAYS - 2 NIGHTS
MALAGA & MADRID

~~520€~~

400€*

CLUB TRIPS EXPERIENCES - SILVER



◆ *What it is included*

- 3 training sessions of 2 hours each with the PRO Coaching Team
- 1 Final Tournament vs. Spanish pairs
- Access to PRO Players' Training
- 3 nights in 3* Hotel, double room with breakfast
- 2 lunches at the Padel Club
- All transfers from/to Hotel-Padel Club
- Transfer from/to Airport - Hotel
- Welcome Pack
- 2 dedicated Staff Members during the entire stay, for any need
- Special discounts on Padel Products and Center Services

◆ *What it is NOT included*

- Dinners
- Flights from/to the origin destination

*Special Club Price.

The Padel Trip is 100% tailored to your preferences and needs

◆ *Info & Upgrade*

- Package for a minimum of 8 Players
- Program can be carried out 365 days a year
- The price may increase up to 10% in high season
- Optional:
 - Upgrade to 4* or 5* Hotels
 - Private Room or Triple Room
 - Extend the Program to higher number of days / training hours
 - Private Classes
 - Tourist Experiences
 - Comprehensive Travel Insurance

4 DAYS - 3 NIGHTS
MALAGA & MADRID

~~700€~~

550€*

CLUB TRIPS EXPERIENCES - GOLD



◆ *What it is included*

- 3 training sessions of 2 hours each with the PRO Coaching Team
- 1 Final Tournament vs. Spanish pairs
- Access to PRO Players' Training
- 3 nights in 4* Hotel, double room with breakfast
- 2 lunches at the Padel Club
- All transfers from/to Hotel-Padel Club
- Transfer from/to Airport - Hotel
- Free Access to the Gym
- Welcome Pack
- 2 dedicated Staff Members during the entire stay, for any need
- Special discounts on Padel Products and Center Services

◆ *What it is NOT included*

- Dinners
- Flights from/to the origin destination

***Special Club Price.**

The Padel Trip is 100% tailored to your preferences and needs

◆ *Info & Upgrade*

- Package for a minimum of 8 Players
- Program can be carried out 365 days a year
- The price may increase up to 10% in high season
- Optional:
 - Upgrade to 5* Hotels
 - Private Room or Triple Room
 - Extend the Program to higher number of days / training hours
 - Private Classes
 - Tourist Experiences
 - Comprehensive Travel Insurance

4 DAYS - 3 NIGHTS
MALAGA & MADRID

~~820€~~

650€*





COACHING DEVELOPMENT PROGRAM

Make your Coaches a great asset for the Club

Padel is growing fast worldwide and Players are getting more demanding. The Coaches, most of them former Tennis Coaches, are not trained enough to meet the expectations. And this soon turns out to be a great weakness for the Club.

Anticipate your Customer needs and make your Coaches a great asset for the Club.

The Appeal and the Credibility of your Club depends largely on the quality of your Coaching Team.

Join our Coaching Development Courses held by **Juanjo Gutierrez, Head Coach of Spain** and his Team with over 20 years of experience at the highest level.

Greater revenue

**Improved club
reputation & prestige**

More customers

**Competitive advantage
over competitors**

COACHING DEVELOPMENT PROGRAM

From the top of over 20 years of Experience at the highest levels, we firmly believe that a standard course with 50 aspiring Trainers all together is NOT what your Coaches need to elevate their Padel Knowledge and improve the Training Methodology. That's why, we create **"Tailor Made 1:1 Coaching Days"**, dedicated exclusively to your Coaching Team (max 3 Trainees), combining Sessions as a Coach and Sessions as a Player, on Court (mainly) and in classroom.

- 3 days (from monday to friday)
- 13,5 hours of Coaching Program
- 4,5 hours of training on court
- 7,5 hours of guided coaching accompaniment
- 1,5 hour of theoretical class with Q&A
- Access to PRO Players Training
- 2 Lunches at the club
- 3 nights with breakfast (optional)
- Program can be carried out 365 days a year

STUDENT COACHES	COACHING PROGRAM	COACHING + HOTEL	
1	795€	1.000€*	
2	600€	750€**	*PRIVATE ROOM
3	500€	600€***	**DOUBLE ROOM ***TRIPLE ROOM

Optional:

- Upgrade to 4* or 5* Hotels
- Extend the Program to higher number of days / training hours
- Comprehensive Travel Insurance

Please Note

- Accomodation price may increase in high season

URI BOTELLO

Professional Padel Player for 15 years

Former ranking #5

Vice World Champion

2 x European Champion

Coach of Professional Players.





TOURNAMENT PRIZES

Bring a quality boost to your events

If you organize tournaments and events at your club, you surely know that one of the key factors that encourages players to sign up and compete is the **prize for the winners**.

Usually, these prizes tend to be paddle rackets, backpacks, or basic equipment. However, with our **premium experiences**, clubs that choose them as prizes for tournament winners have seen:

- Premium Positioning
- More registrations
- Higher registration fees
- Greater revenue
- Enhanced player satisfaction and engagement
- Improved club reputation and prestige

Premium Positioning

More registrations

Higher registration fees

Greater revenue

**Improved event
reputation & prestige**

Happy Players

TOURNAMENT PRIZES



	BRONZE	SILVER	GOLD	PLATINUM
GROUP TRAINING 6H	✓	✓	✓	✓
TOURNAMENT	✓	✓	✓	✓
WELCOME PACK	✓	✓	✓	✓
LUNCH AT THE CLUB	✗	✓	✓	✓
3 NIGHTS + BREAKFAST	✗	✓	✓	✓
ACCESS TO CLUB AMENITIES	✗	✗	✓	✓
TRANSFER HOTEL-CLUB	✗	✗	✓	✓
UPGRADE SUPERIOR HOTEL	✗	✗	✓	✓
UPGRADE TRAINING IN PAIRS	✗	✗	✗	✓
TRANSFER AIRPORT - HOTEL	✗	✗	✗	✓
FLIGHT TICKETS	✗	✗	✗	✗

***Price for 2 Packages** →

760€ 600€*	1.300€ 1.050€*	1.500€ 1.200€*	1.800€ 1.450€*	PUBLIC PRICE
				CLUB PRICE



PADEL TRAVEL
COSTA DEL SOL

PADEL TRAVEL
COSTA DEL SOL

LU CREATIONS

BICH JUGADA

3

ALFONZO



AFFILIATE PROGRAM

Earn money & a happy player with every booking

Maximize the benefits for your club and your customers with our affiliate marketing program in collaboration with Padel Travel.

By joining forces, your club gains access to **exclusive discounts** on Padel Travel services held for your customers 365 days a year, while also **earning commissions** for each referral effortlessly.

This partnership not only **enhances the value proposition** for your customers but also provides a **lucrative revenue** stream for your club.

Together, let's **elevate the experience for your members** and boost the success of your club's affiliate marketing efforts.

Exclusive discount

Happy Customers

Earn commissions

High Value Proposition

**International Padel
Experiences**

AFFILIATE PROGRAM

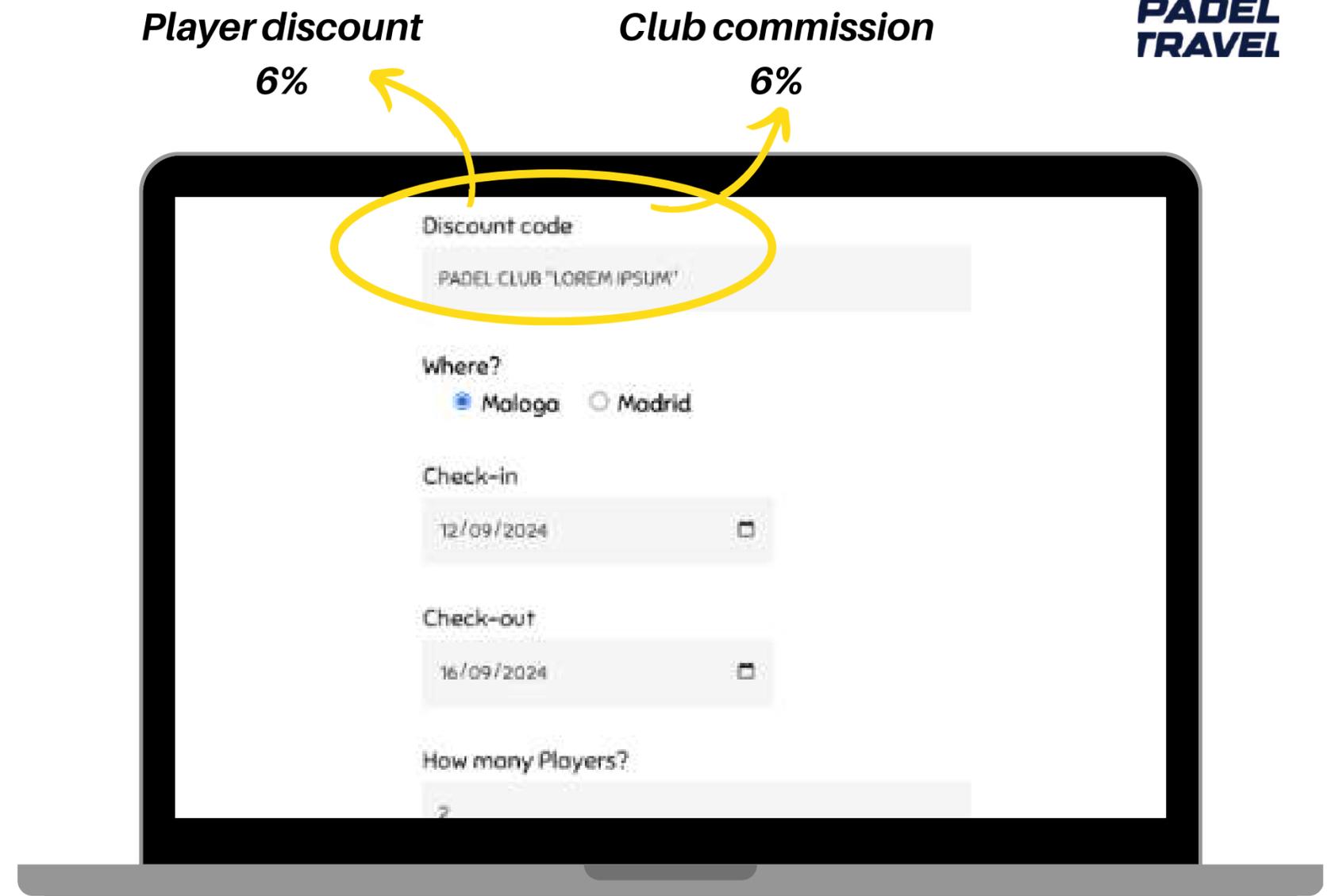


We are in action for your customers **365 days a year** with Tailor Made Padel Experiences and International Padel Events.

In order to incentivize **your Players** to book through the club, we offer a 6% discount on our experiences to those using the Club Promo Code that we generate for you.

For each experience booked through your Club, Padel Travel will give you a 6% commission of the total amount paid by the player.

*Over the last year,
50+ Clubs earned an extra up to 4,000€
through the bookings its happy members did
with Padel Travel by using the Club Promo Code.*



**the % discount/commission ratio is at the discretion of the Club
(the sum must be equal to 12%)*





Aspirational Experiences

CLINICS AT YOUR CLUB

Clinics for players and coaches at your club

We also offer the opportunity of training directly at your own club. Our dedicated Padel Travel Team will come to your facilities, ensuring a **program of excellence and a tailored approach** to suit your club's needs.

During these sessions, we'll share our unique **coaching method**, and a wealth of insights to help both players and coaches elevate their game. With personalized attention and hands-on guidance, we aim to foster **significant improvements** in performance (players) and overall skill development (coaches).

Programs for all levels

Padel coaches masterclass

Improved club reputation & prestige

International Event



CLINICS FOR PLAYERS AND COACHES AT YOUR CLUB

At Padel Travel we are proud of our exceptional team of professionals who will bring the pleasure of training and education to your Club, **maximizing the performance** through the **methodology we use with the PROs**.

The following table showcases the various options of coaches who lead our clinics at Padel Travel. These sessions typically run for 16/24 hours (2/3 days) with the possibility of extending them based on coach availability and the preferences of each club.

All expenses (flights, meals, accommodation, internal transfers) are covered by the club.

**SPANISH TOP
COACH**

Starting from
60€/hour

**INTERNATIONAL
COACH**

Starting from
80€/hour

**WORLD CLASS
COACH**

Starting from
150€/hour

from 16 to 24 hours of training

LORENA VANO

Professional Padel Player
Ranking #62





100+ CLUBS ALREADY TRUST AND BENEFIT FROM OUR PADEL TRAVEL PARTNERSHIPS



A man and a woman are high-fiving on a tennis court. The woman is on the left, wearing a white long-sleeved shirt with a logo, a blue and pink cap, and sunglasses. The man is on the right, wearing a blue t-shirt. The background is a tennis court with a fence.

LET'S PLAY TOGETHER!

INFO@PADELTRAVEL.EU

WWW.PADELTRAVEL.EU

@PADELTRAVELOFFICIAL

+34 692023103 / +39 334 8767928